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## **Delegation Don'ts ©**

By

## **Ron Hequet**

At some point in time an owner's area of responsibility will become more encompassing in scope than any one can personally handle.

At this point the owner / manager must delegate authority and assign tasks or projects to others in order to properly fulfill his/her own responsibilities.

- 1. Don't delegate vital owner only type tasks, just because you don't enjoy it or aren't as skilled.
- 2. Don't delegate without also giving the required authority to get it done. Many pay lip service to the idea of delegation but actually try to run a "one man show".

**3.** Don't delegate without accountability. The people to whom you delegate responsibility and authority must be held accountable for results.

No two people react exactly the same way in a given situation, so be prepared to see some action taken that might be different from the way in which the company normally would have done it. Key people should be judged on the results they achieve, not their methods, as long as they fall within established company parameters and good business judgment.

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